





### **OUR MISSION**

Creating the most attractive environment for bilateral economic activities in Russia and Japan on principles of global competition, mutual benefit and sustainable economic growth.



# RUSSIAN MARKET MAIN MACROECONOMIC INDICATORS

2016

144,096
Population

(million)

 $\underset{\text{(billion $U$)}}{1284}$ 

995
Consumer spending
(billion \$U\$)

16,064 Trade tumover with Japan (billion \$US)

 $5,7\%_0$ Inflation rate

2017

144,342
Population
(million)

1368
(billion \$US)

1 110
Consumer spending
(billion \$US)

18,262 Trade tumover with Japan (billion \$US)

3,8%
Inflation rate

2018

144,495
Population
(million)

1577(billion \$US)

1 190 Consumer spending (billion \$US)

21,814
Trade tumover with Japan
(billion \$US)

3,1%
Inflation rate

Source: World Bank



### **COMPANY STRUCTURE**

**BOARD** 

**CEO** 

INVESTMENT DEPARTMENT

**CONSULTING DIVISION** 

**FUND RAISING DIVISION** 

TRADING DEPARTMENT

**EXPORT DIVISION** 

**IMPORT DIVISION** 



### ALEXEY REPIK

### CHAIRMAN OF THE BOARD

Founder of Russian-Japanese pharmaceutical company R-Pharm, President of Russian-Japanese Business Council, President of Russia's largest entrepreneurs organization Business Russia



### IGOR DYACHENKO

**CEO** 

Executive director of Russian-Japanese Business Council, Business Ambassador to Japan from Public organization Business Russia, Igor Dyachenko has solid experience in successful implementation of a wide range Russian-Japanese economic projects.





# RUSSIAN-JAPANESE BUSINESS COUNCIL

Ryatico Trading house is a member of Russian-Japanese Business Council which supports business, economic, trade, scientific and technological cooperation between Russia and Japan. The Council closely works with the Russian government, Chamber of Commerce and Industry and business public organizations such as Business Russia, OPORA RUSSIA and others.





RUSSIAN-JAPANESE BUSINESS COUNCIL



# BUSINESS RUSSIA





общегоссийская общественная организация **РОССИЯ** 



### **MAIN PILLARS**

Commitment to long-term cooperation based on a win-win principle

Introduction of innovative goods and services to Russian and Japanese consumers including achievements of Industry 4.0, Society 5.0 and digital economy

Special focus to non-resource economic industries.





### GLOBALFOOTPRINT

- Russia and CIS
- Japan
- other Asia-Pacific countries









### OUR COMPETITVE ADVANTAGE

Professional team with solid experience, successful project record and long term activities, profound insight into specific business culture of international economic activities in Asia Pacific as well as robust trust between us and Japanese companies and financial institutes.



## ACTIVITIES EXPORT-IMPORT

**Export** of pharmaceuticals, medical equipment and products for healthy lifestyle, agricultural products and foodstuff, chemicals and new materials, wood products and construction materials, innovative technologies, digital economy and robotics;

**Import** of equipment and technologies for modernization of Russian manufacturers' facilities, pharmaceutical products, medical equipment and products for healthy lifestyle, innovative technologies; goods, services and technologies for active longevity, digital economy and robotics, goods and services of Society 5.0.



# SAMPLING MATERIALS

Products we export

from Russia

# FOODSTUFF AND BEVERAGES





# MINERAL WATER

Russia is a land rich of unique mineral water sources of Baikal, Caucasus, Kamchatka, Siberia. Ryatico is glad to introduce bottled mineral water of highest quality and attractive design to the Asian markets.



### **VELKOM**

Velkom is a meat producing company established in 1992.

Russian processed meat industry leader.

Velkom products are bestsellers in all Russian retail chains.

Certified by ISO and HACCP standards.

In 2017 Velkom won in the European Meat Contest and was awarded the title of "The Best Enterprise".







### **ABRAU-DURSO**

Abrau-Durso is the most famous brand of sparkling wines produced in Russia.

Sparkling wine from Abrau-Durso cellars was the favorite drink of Russian aristocracy; it was served to Russian emperors, later to the leaders of former Soviet Union, and is now served at gala receptions at the Kremlin.











### MASHA AND THE BEAR

Masha and The Bear is the most popular modern Russian cartoon, translated into 25 languages and broadcasted in more than 100 countries.

An episode got the Guinness Record of over 3.4 billions views on YouTube!

Russian company Monetniy Dvor Univers produces thematic chocolates with characters of "Masha and The Bear".



# Chistaya Liniya ice-cream

Chistaya Liniya is the most successful ice cream brand in Russia due to its highest quality. Full production cycle controlled makes us sure the products are based on fresh milk, without any antibiotics and hormones. Only organic ingredients and the highest quality standards.





### **VODKA TAIGA SHTOF**

Taiga Shtof is a new premium vodka blending the highest quality winter grain with the purest mineral water source from Siberia, carefully selected by renowned expert.

Triple distilled from 100% Alpha Spirit - produced from the best all-weather wheat and rye grown under snow to develop a remarkable robustness.



### **GLIDER**

Glider Group produces armchairs of the highest quality, with unlimited choice of custom designs and offers various engineering solutions.

The company has invented and licensed a unique technology of Glider Armchairs, next generation of Rocking Chairs, exceptionally comfortable for childnursing and relaxing.







### **SAMSON**

SAMSON company has experience in textile industry for more than 20 years. It specializes in manufacturing duvets, pillows, a toppers covers and bed linen for housings.

SAMSON uses only high quality materials and modern equipment. Its premium pillows and mattresses are supplied to hotel chains all across Russia.

### LUKASHIN

Lukashin is a popular Russian brand of vegetable cannery.

There's a wide variety of products, even a premade borsch:

Just add the hot water and enjoy the traditional Russian soup!









### RATIBOR

Ratibor was established in 1996 and has become the biggest Russian producer of jams and wide range of products made of fruits and berries — canned fruits, grated berries with sugar, marmalades, natural syrups, etc.

Ratibor has preserved unique traditional recipes of Russian jam – a special part of Russian food culture.



### **DOBROFLOT**

Dobroflot is a full-cycle fishing, processing, canning, transportation, storage and sale of various types of fish company since 1911. Due to obtaining the unique factory ship finished product is produced in directly sea, it takes only 3 hours for the fish to get from sea to a can.







### 賞 **岸LIVE** COFFEE









### THE LIVE COFFEE

The Live Coffee produces healthy natural coffee of high-quality.

The company invented a special roasting technology that helps to retain the product full unique properties of natural coffee.

A wide line of products includes coffee beans, grounded and instant coffee and coffee capsules.

Successfully exported to the EU and the UK.

Official supplier of Aeroflot Russian national airlines.



Akulchev produces Viennese waffles, macarons and cookies since 1995, using the best selected popular and some traditional Russian fillings.

Akulchev is successfully exported to Germany, China, UAE, Mongolia, Georgia, USA and CIS states.











### LE PETIT NUAGE

Honey-soufflé "Le petit nuage" is a gentle sweet-sour mixture of shaken-up honey with natural fruit and berries.

The desert is made of Russian honey using a French recipe.











RENDI is a multi-cereal candy made of oat, wheat and corn flakes with wide variety of natural fruits, nuts and chocolate.

Products of the company are successfully exported to CIS states, Ukraine, Germany and China.

### SOYUZPICHSHEPROM

Soyuzpichsheprom is a powerful technological enterprise with modern equipment, producing traditional oil, flour and pasta, noodles and popular organic foods – vegan-friendly plant-based drinks, such as yoghurts, milk, starch drinks made of rice, oat and soya.

Products of "Soyuzpichsheprom" are well-known in Russia and successfully exported to Germany, USA, Canada, Israel, China, UAE and CIS.











### **ECOTOPIA**

Ecotopia is the most popular producer of healthy food on the Russian market since 2012. It produces different kinds of natural, organic, healthy and diet food, suitable for vegetarians. Fruit bars are presented in the biggest chain stores all over Russia and successfully exported to the neighbouring countries—the EU and CIS.

Ecotopia uses only healthy green ingredients for their products, with all the necessary certificates.

### DR. KÖRNER

Dr.Körner is the biggest Russian producer of crisp breads, multigrain cakes, instant porridges and BIO-snacks.

This is a dietary product made only of natural ingredients - selected wheat, buckwheat, rice grains, fruits and spices.

Dr.Körner is successsfully exported to CIS, Germany, USA, Serbia, Israel.





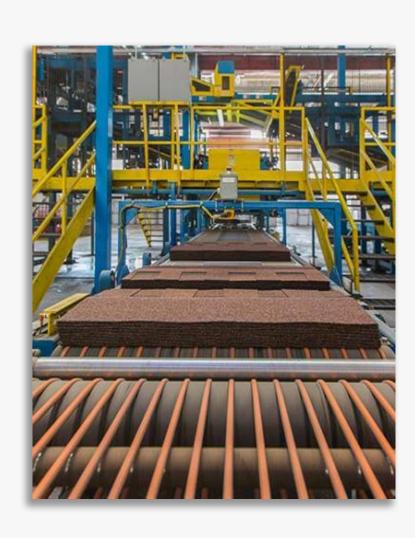


# **CONSTRUCTION MATERIALS**





# TECHNONICOL CONSTRUCTION MATERIALS



TECHNONICOL is a major producer of highest quality professional building materials:

- Thermal insulation (Stone Wool, Extruded Cellular Polystyrene XPS)
- Waterproofing bitumen membranes of all sorts
- Long durable, high efficient Shingle Roofing of various designs





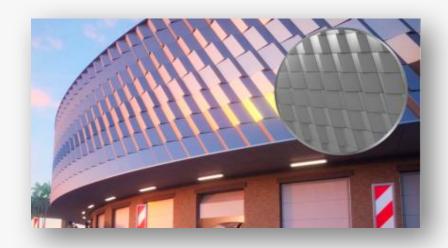
### BILDEX

# Composite alluminium panels and architectural coating



Bildex is a full cycle industry, producing more than 5 000 000 m2 of architectural coating annually. The company works since 2006 and constantly cooperates with Russia's best architects on largest construction projects.









Ryatico Trading house will have an honor to deliver any "Made in Russia" goods and services on your demand.











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